

PINE TREE SOCIETY

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A message from our CEO

Dear Friends,

This 2022 Annual Report represents a year with an eye on the future. I am proud to say we successfully conducted a comprehensive statewide needs assessment which, in the years to come, will shape the vision of Pine Tree Society.

For the first time in two years, Pine Tree Camp's overnight summer camp returned at reduced capacity to ensure camper safety. We also took Pine Tree Camp on the Road as a specialized summer day camp, removing transportation barriers for families at a time when they needed us most.

We served more people than ever through our Assistive Technology Demo and Loan Library, expanded our Case Management and Audiology teams and brought Maine Deaf youth together in new ways. Community Support thrived and the Early Learning Center rose to meet new challenges the pandemic placed on our preschoolers.

We transformed lives – and we couldn't have done it without you. We thank you for your support as we lay the groundwork for future growth.

Noel J. Sullivan
President & CEO, Pine Tree Society

2022 Financials

Pine Tree Society's 2022 financials illustrate our unwavering focus on transforming the lives of Maine people with disabilities and their families. With strong program impact and public support, Pine Tree Society continues to grow after more than two years of challenges related to the Covid-19 pandemic.

Public Support & Revenue	
Bequest	1,342,352
Donations and gifts	2,231,481
Special events	268,052
Donated services, equipment, and other	75,524
Program service fees	5,643,592
Investment income and realized gains	600,475
	10,161,476

Program service	8,743,248	91%
Support services and fundraising	590,421	6%
Management	304,495	3%
Total:	9,638,164	100%
Book surplus	523,312	*

* Excludes unrealized losses on investment and change in value of beneficial interest in perpetual trusts and contributions receivable from remainder trusts totaling \$4,394,319.





Social connectedness and immersion in the community help adults thrive at Community Support

Over many decades at Pine Tree Society, Dan, David, Jon and Diana have made friends who are like family. From working together, sharing good times, supporting each other through challenges and even retiring together, it's been a lifelong journey.

In fact, Dan has been with the program for 46 years, making him the longest-standing participant.

"He was 18 years old when he started. He loves going and he wouldn't miss it for the world," his brother Mike said.

David has been with the program nearly as long as Dan. David's sister Suzanne values the opportunity for her brother to connect with the community on a daily basis while practicing things like positive communication and social skills which, in turn, increase his sense of self-esteem and self-worth.

"Knowing that David spends time each day doing something meaningful, developing more independence and truly enjoying himself while doing it makes a world of difference to me," she said.

Jon has been coming since he graduated from high school. Now 61 years old, he continues to experience new things and reach his personal goals alongside lifelong friends.

His mother, Janice, appreciates the variety of opportunities he experiences outside their rural town.

"It makes me feel good that he is having exposure that I would not be able to give him," she said.

At Pine Tree Society's Scarborough Community Support program, Diana has grown through opportunities to take responsibility and make her own choices.

"She learns so many things from the program," said her aunt, Marie. "From counting change, to developing social skills, to learning how to advocate for herself and building self-confidence by trying new things."

For Shelley Zielinski, director of Adult Support Services at Pine Tree Society, it all starts with creating relationships and developing trust.

"Our clients and their families and guardians trust in us," she said. "We have a lot of staff longevity and many of the people who attend our program have been with the same staff for as long as 15 to 30 years. They trust in our ability to support them to reach their goals as they navigate different phases of their lives."

AAC device unlocks a whole new world for student

"His speech and communication has skyrocketed!"

That's what Moira says about her son's experience at Pine Tree Society's Early Learning Center in Auburn. Miles is very social and makes new friends everywhere he goes.

Before coming to the Early Learning Center, speech was his biggest challenge. He spoke about a dozen words and used a handful of signs. At the Early Learning Center, he has learned to use an augmentative and alternative communication (AAC) device to expand his communication. The difference is remarkable. It has opened up a whole new world for him.

The more Miles communicates, the more his teachers are able to assess his knowledge of colors, numbers and understanding of basic concepts. He can now make complete sentences on his device and has also added to his spoken vocabulary.

"Myself and my husband are the only ones who can really understand his spoken words," added Moira. "With his AAC device, he can now talk with anybody. It's huge."



Leadership skills uncovered and fostered at Pine Tree Camp

"Shane has a natural leadership ability that Pine Tree Camp's Leadership in Training Program enhanced," said his mother, Kristine. "He just turned 18 and is coming into his own and at a point when he's transitioning in life. They were very supportive of his growth and the job just clicked with him. The program team saw his strengths and placed him in roles he was really good at. They wanted him to succeed."

Shane could see his own personal growth as well.

"Leading these activities allowed me to build extra confidence in my leadership abilities and made me feel safer trying to lead in new situations," he said.

He has so many childhood memories at Pine Tree Camp and, last summer, through his job, he helped others make memories as well.

"It's the best first job ever! You get to meet so many different people, and you learn a lot about different ways to communicate," he said. "I definitely want to come back and do it again next year."



"Helping her try something new made me feel proud."

That's how Shane describes his experience helping a camper who had never been on a bicycle before give it a try.

After 10 years of being a camper himself, last summer, at age 18, Shane worked at Pine Tree Camp as part of camp's first ever Leadership in Training Program.

20,244 hours of American Sign Language interpreting

13,702 hours of early education

275 Case Management clients and families impacted

74 Community Support clients and families impacted

5,805 hours of speech services

985 Audiology evaluations

1,345 Pine Tree Camp campers